



# WINES EXPORT AGENCY

## PORTFOLIO



Light version

## **We welcome to Wines Export Agency: Distributor of French finest wines in the world.**

Wines Export Agency is a dynamic company specializing in the production and distribution of French finest wines.

We have been established for over 11 years and we officially represent some of the largest and most globally known appellations at direct prices from all our vineyards.

Wines Export Agency currently has a effective distribution network in 35 countries including both importers and wholesalers clients backed by an effective marketing and business development strategy.

More than 120 appellations from France (red, white, rose wines, sparklings, Champagnes, or Spirits) are offered for sale and rigorously selected by our team who tastes hundreds of wines each year.



All our partner winegrowers partner work with an environmental approach and are often highly rated/rewarded by the best of international ontests/critics for the quality of their wines.

Wines Export Agency has very close ties with its: importers, distributors, major supermarket chains, liquor stores, bars, hotels, restaurant, clubs, casinos, and duty-free shops.

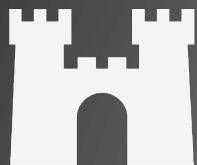
In total we have more than 2,300 direct customers that we supply for which we understand the needs and demands.

**We are constantly committed to qualities, volumes, best prices and services.**



WINES EXPORT AGENCY

## OUR FRENCH PARTNERS REPRESENT:



19,000 *acres* for  
170 *châteaux & estates*  
from 120 *French appellations*



*Many awards* on all  
our French wines

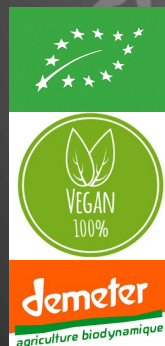


92 *châteaux & estates*  
*certified*



Over 450 *medals*  
& more 130 *90+ rating*

WINES EXPORT AGENCY



+37 *châteaux & estates*  
in *organic, biodynamic*  
and *vegan viticulture*

LE GUIDE  
HACHETTE  
DES VINS

Over 350 *stars*

## KEY POINTS

- **Our vision**
  - ❖ Wines Export Agency strives to be the leader in the wholesale of french finest wines throughout the world.
  - ❖ We are committed to adding value to our customers, offer the best qualities and highest standards of environmental respect from our winegrower partners, exemplary professional representation of our suppliers, and support for the communities where we live and work.
  - ❖ We will secure our future with dedication to performance and innovation.
- **Our mission**
  - ❖ Wines Export Agency's mission is to be the best and most respected wholesale distributor of wines and spirits beverages from France.
  - ❖ We strive to develop the most trustworthy and professional partnership with our customers, which results in mutual benefits.
  - ❖ We provide the best customer services to insure a valuable, long lasting relationship with our customers.
  - ❖ We take pride in our ability to maintain a future vision filled with growth and opportunities, while staying true to our unwavering commitment of distributing the utmost quality wines and services.



## • **Core values**

### ***Integrity***

- ❖ We always do business with the utmost integrity
- ❖ Honesty, respect and fairness govern all our actions.
- ❖ Our integrity is our most important competitive advantage.

### ***Quality***

- ❖ We take pride in delivering quality wines and spirits.
- ❖ We give superior service to every customer, and supplier.
- ❖ Our business is built on developing strong, enduring relationships.

### ***Entrepreneurial Spirit***

- ❖ We embrace change and adapt quickly.
- ❖ We encourage creativity and innovation from our customers and winegrowers, welcome new ideas and empower all to participate.
- ❖ We celebrate individual and team efforts and achievements as they are essential to our success



WINES EXPORT AGENCY

## LOGISTIC

***Wines Export Agency brings you unique logistics solutions in France at every step of the logistical chain.***

From 1 mix-pallet with grouped delivery according to the production regions, we offer you fully integrated door-to-door logistic services providing our customers with grouped delivery of their orders, secure and on-time delivery by:

### **Express air-delivery:**

We offer fast and safe door-to-door delivery by air at economic rates for large loads and small parcels (samples, internet sales, gifts, private cellars).



### **International freight management by ocean:**

Wines Export Agency can organize ocean freight options including LCL (Less than a Container Load), as well as full containers.

### **Short-term or long-term warehousing:**

Short or long-term storage may be arranged upon request at one of our temperature-controlled warehouses in France. We can arrange for picking of orders, labelling and local delivery by ground, ocean, or air on demand.



### **Import customs operations:**

WEA collects and submits you all legal documents including for example : DCA/DAA, label/back label approval... – to clear all shipments everywhere in the world.

**Do not hesitate to contact us for full details and pricing of our services.**



# West France

- Loire valley
- Bordeaux page 12
- South West
- Languedoc  
Roussillon



# East France

- Champagne
- Alsace page 8
- Burgundy
- Rhône valley
- Provence
- Corsica



**OUR PARTNERS IN  
RHONE VALLEY**

---

✦ WINES EXPORT AGENCY ✦

---

Our partner:



## Domaine de CASSAN AOC Beaumes de Venise, Rhône valley



*Located in the heart of the Dentelles de Montmirail, the Domaine de Cassan is the property of the Croset family since 1975.*



### Winery overview:

The *Domaine de CASSAN*, located in the very heart of the Dentelles de Montmirail hills, has belonged to the Croset family for over 30 years.

Today, the brothers Jean-Charles and Vincent are carrying on the traditional methods implemented by their father, Paul Croset, who founded the winery in 1975.

The vineyard cover an area of 18 hectares, of which 15 are within the Beaumes de Venise zone and 3 in the Modene area, part of the Ventoux appellation.

The vineyard rise in terraces within a rounded natural cirque facing south-east/south west, at an altitude of between 300 and 400 metres. The varieties grown are typical southern Rhône Valley grapes: Grenache, Syrah, Mourvèdre, and Cinsault.

The grape harvesting is carried out by hand, followed by traditional wine-making.



Rhône



Our partner:

LA ROYÈRE

## Domaine de la ROYERE AOC Lubéron, Rhône valley



*The Domaine de La Royère is a family wine estate run by Anne and Jean-Pierre Hugues since 1988.*



### winery overview:

*Domaine de la Royère is a family wine estate founded by Anne and Jean-Pierre Hugues in 1988. Recently their daughter, Agnès Hugues, has taken over the family business here in Oppède.*

*They are located right between Avignon and Apt, at the foot of the Luberon where we do their utmost to grow the best Rhône Valley grapes with the aim of fully expressing their typicity.*

*They produce white, rose and red wines under the AOP Luberon appellation, and the IGP Vaucluse appellation. In order to take advantage of the full potential of our grapes, they also elaborate a natural sweet wine that stems from muscatel grapevines and also distill a Marc de Provence (grappa like) in their winery.*

*In order to respect the environment and develop our terroir to the fullest, La Royère began in 2017 an effort to convert to 100% organic practices. Starting with the 2018 vintage, their wines are labeled with the mention “in organic conversion”.*

*Their wines are regularly honored with international tasting with Andreas Larsson, and also French awards at competitive tastings such as the Concours Général Agricole in Paris and the national Concours des Vignerons Indépendants.*



Rhône

Our partner:

DOMAINE DES  
**PEYRE**

Domaine des PEYRE  
AOC Ventoux, Rhône valley

*Jancis Robinson*  
Jancis Robinson's scores

*Wines from friends, pleasure wines, local wines on fruit ... for each vintage, our challenge remains the same: to produce these gourmet wines that we like to drink and share.*

Winery overview:

In the South of Avignon, The Domaine des Peyre, 5 mn from Gordes ans Isle sur la Sorgue is surrounded by the most famous perched villages of the Luberon. Sitting on the Via Dominitia, with its links to wine-making going back 2000 years, the winery harbours a magnificent 9th-century chapel and recent archaeological excavations have uncovered numerous remains of Roman houses. The farmhouse itsel, dating from the 18th century, is thought to have been built on the foundations of Gallo-Roman villa.

Depending on the plots, some wines will have more aromatic complexity, a good length on the palate, others more freshness but all will remain on the fruit.



Rhône



**OUR DISCOVERIES  
2022**

---

✦ WINES EXPORT AGENCY ✦

---

## Our discoveries 2022:

### Domaine de l'ANCIENNE ECOLE: AOC Côtes du Rhône, Rhône valley



A small organic, family owned winery, committed to producing delicious and characterful wines in as natural a way as possible.

#### Winery overview:

They are a small, family owned, organic vineyard and winery situated high on the plateau above Vinsobres with panoramic views over the Mont Ventoux and the Pré-Alpes. With a long standing passion for wine, refugees from the City of London, Anna and Wilson Thorburn created the Domaine in 2007.

From their 13 hectares (33 acres) of vines they produce Cru Vinsobres and Côtes du Rhône wines. Their wines are regularly recommended and have appeared in publications

### Domaine PURVITI: AOC Côtes du Rhône, Loire valley



Protecting and re-enchanting nature, cultivate well-being.

#### Winery overview:

The highlands of the southern Rhône coasts located north of Mont-Ventoux are of surprising geological complexity. The vineyard of your organic wine producer around Mont Ventoux culminates at 430 meters on a plateau offering a very energizing open view. Covered with pebbles rolled with marl, giving the earth red and brown colors, this terroir offers a superb expression of Grenache. At the foot of the village of Rasteau, at an altitude of 200 meters, the vineyard faces south-east on a clay-limestone plot, covered with pebbles. The vines stand opposite the very rugged Dentelles de Montmirail. Grenache noir, the king of Rasteau grapes, combined with Syrah and Carignan, make it possible to produce lace wines with notes of black fruits, violets and spices.

## Our discoveries 2022:

### Domaine BELLE:

AOC Crozes Hermitage, Rhône valley



### An original history...

#### Winery overview:

Domaine Belle is located in Larnage, in the Rhône Valley. Château dating from the 17th century, the wine-growing activity of the property really began in the 1930s with Louis Belle. Today it is Philippe Belle, his grandson, who runs the estate with a masterful hand. It produces excellent wines from the Crozes-Hermitage and Hermitage appellations.

The Domaine Belle vineyard extends over more than 31 hectares of vines mainly composed of Syrah, but also Marsanne and Roussanne. The property evolves in non-certified organic farming. Philippe attaches great importance to working with respect for the vines and the soil. Harvesting is done manually across the entire estate. Domaine Belle is one of the favorite destinations for Crozes-Hermitage enthusiasts. In the same way as the Domaine Combier or the Domaine Alain Graillot, the critics never cease to praise the domain.

Domaine Belle produces red and white wines in other northern Rhône appellations, including Crozes Hermitage and St. Joseph.

At the Hermitage, Domaine Belle owns approximately 1.5 hectares of vines planted in the localities of Doignoeres and Murets. They have old vines, some of which are over 50 years old.

Starting with the 2014 vintage, Domaine Belle began using 100% organic farming techniques in all of its vineyards. Domaine Belle produces 2 ranges of wines in Hermitage: a red wine and a white wine.

# WINES EXPORT AGENCY

Main office:

26 Avenue Gustave Eiffel - 33700 Mérignac - FRANCE - Phone:  
+33.975.431.750

E-mail: [contact@winesexportagency.com](mailto:contact@winesexportagency.com)

Website: [www.winesexportagency.com](http://www.winesexportagency.com)

**WINES EXPORT AGENCY IN THE WORLD:**

ASIA - AFRICA - CANADA - EUROPE - NORTH AMERICA -  
OCEANIA - RUSSIA - SOUTH AMERICA

